

Interested in an exciting new career with unlimited earning potential and advancement opportunities?



Professional Sales Training Program

Fully sponsored by AE&I and offered at no cost to eligible trainees and employers. Successful applicants must meet program requirements to enroll and may be eligible for income support.

We are looking for people with personality, passion and commitment who want to reach the highest levels of excellence and earning potential through training and development.

8-Week Power Sales Program

- Full-time classroom instruction and workplace training
- Employers will interview and select perspective candidates
- Employers may recruit graduates upon completion of program
- Transforms motivated candidates into top-performing salespeople!

Explore sales opportunities in retail, auto, equipment, advertising, real estate, service, wholesale, manufacturing, insurance, securities, financial services and much more!

Course Curriculum

The Selling Profession - Setting and Achieving Goals - What is Success - Objectives, Priorities and Planning - Time Management - The Importance of Product Knowledge - Know Your Customers - The Psychology of Selling - The Sales Process - Role Playing and Rehearsals - Customer Service - Self Empowerment - Oral Communication (Speech Craft) - Management Skills - True Color Personality Profiling - Product Service Definition - Target Market & Imaging - Guest Lectures and Much, Much More!

Workplace Training:

1 Day per Week for 4 Weeks plus Full Time for Week 8

Advantages:

Faster progression into revenue producing activities
Greatly reduced learning curves
Trainees learn your needs & products while completing the program
Higher sales productivity
Reduced burden on your existing team
Candidates come to your organization a jump ahead of the rest
MORE Organizational Profit!

Space is limited so apply NOW !
For more information call 403 528-2824
Website: www.entre-corp.com