

Looking for top-performing sales people that are job-ready and fit into your organization on day one?



Professional Sales Training Program

Fully sponsored by AE&I and offered at no cost to eligible trainees and employers. Successful applicants must meet program requirements to enroll and may be eligible for income support.

Get the skilled professionals you need!

People with personality, passion and commitment who reach the highest levels of excellence through training and development.

- 8-Week Power Sales Program
- Full-time classroom instruction and workplace training
- Employers have the opportunity to interview and screen perspective candidates
- Candidates will train in selected businesses prior to graduation
- Help your business become more competitive in an ever-changing economy
- Employers will have the option to recruit graduates upon completion.
- Designed to transform motivated individuals into high performance salespeople!

Course Curriculum

The Selling Profession - Setting and Achieving Goals - What is Success - Objectives, Priorities and Planning - Time Management - The Importance of Product Knowledge - Know Your Customers - The Psychology of Selling - The Sales Process - Role Playing and Rehearsals - Customer Service - Self Empowerment - Oral Communication (Speech Craft) - Management Skills - True Color Personality Profiling - Product Service Definition - Target Market & Imaging - Guest Lectures and Much, Much More!

Workplace Training:

1 Day per Week for 4 Weeks plus Full Time for Week 8

Advantages:

Faster progression into revenue producing activities
Greatly reduced learning curves
Trainees learn your needs & products while completing the program
Higher sales productivity
Reduced burden on your existing team
Candidates come to your organization a jump ahead of the rest
MORE Organizational Profit!

Space is limited so call NOW to arrange for a potential candidate!

For more information call 403 528-2824

Website: www.entre-corp.com